ADMINISTRACIÓN PORTUARIA INTEGRAL DE VERACRUZ, S.A. DE C.V.

ADMINISTRACIÓN PORTUARIA INTEGRAL DE VERACRUZ, S.A. DE C.V.

Concession Title granted: February 1st, 1994

- Federal Government grant to administer the port area for 50 years, extension that has been generated until 2094.

- Administrative, operational and financial Autonomy

- Subjected to a Master Development Program

- Assigns Partial Rights Contracts Cessions with private companies for maneuvering.

- Earnings are invested in port infrastructure

- Sinergy and Competition with other ports

- Certificates: ISPS code, ISO Standards 9001-2015, 14001-2015, Clean Industry, OHSAS 18001-2007, ISO 28000-2007 (Chain Supply security).

API VERACRUZ ORGANIZATION CHART

HINTERLAND

- Reaches 15 states.
- 70.2 million people.
- Represents 60% of the GDP.
- Covering 21.5 % of the nation´s territory.
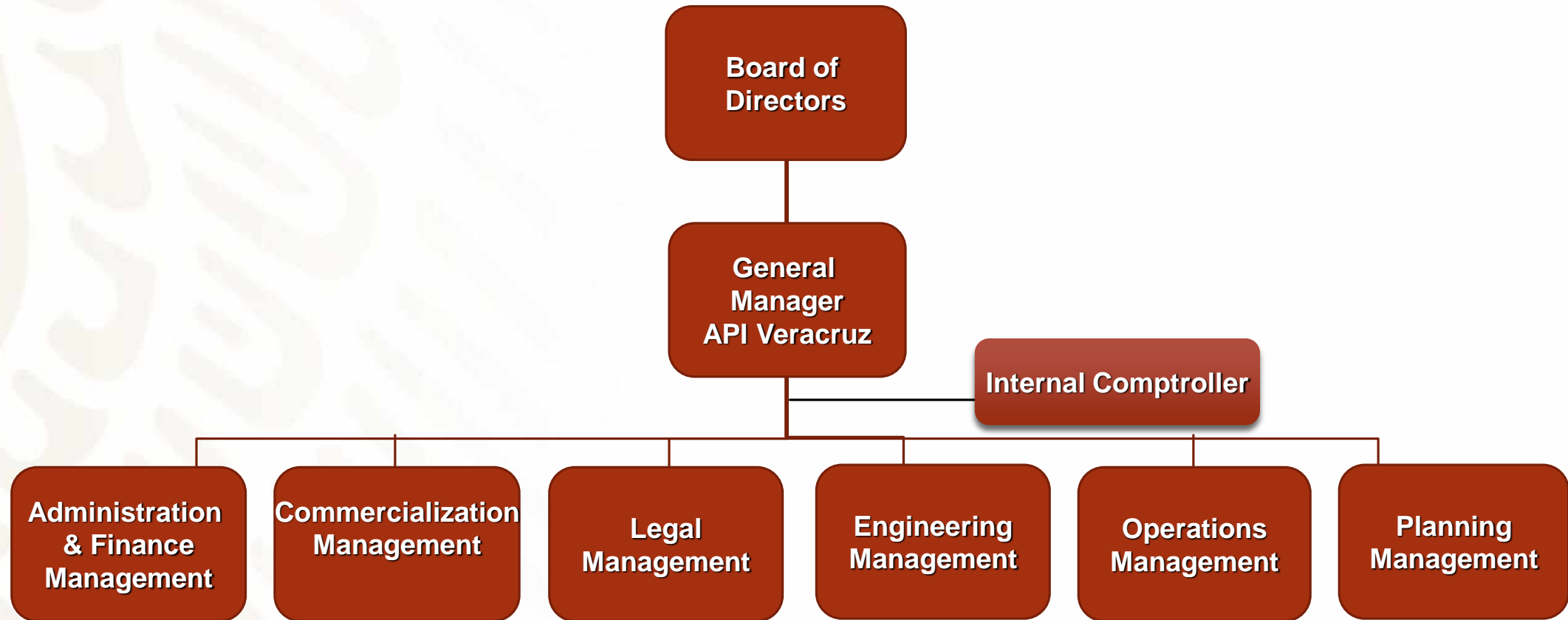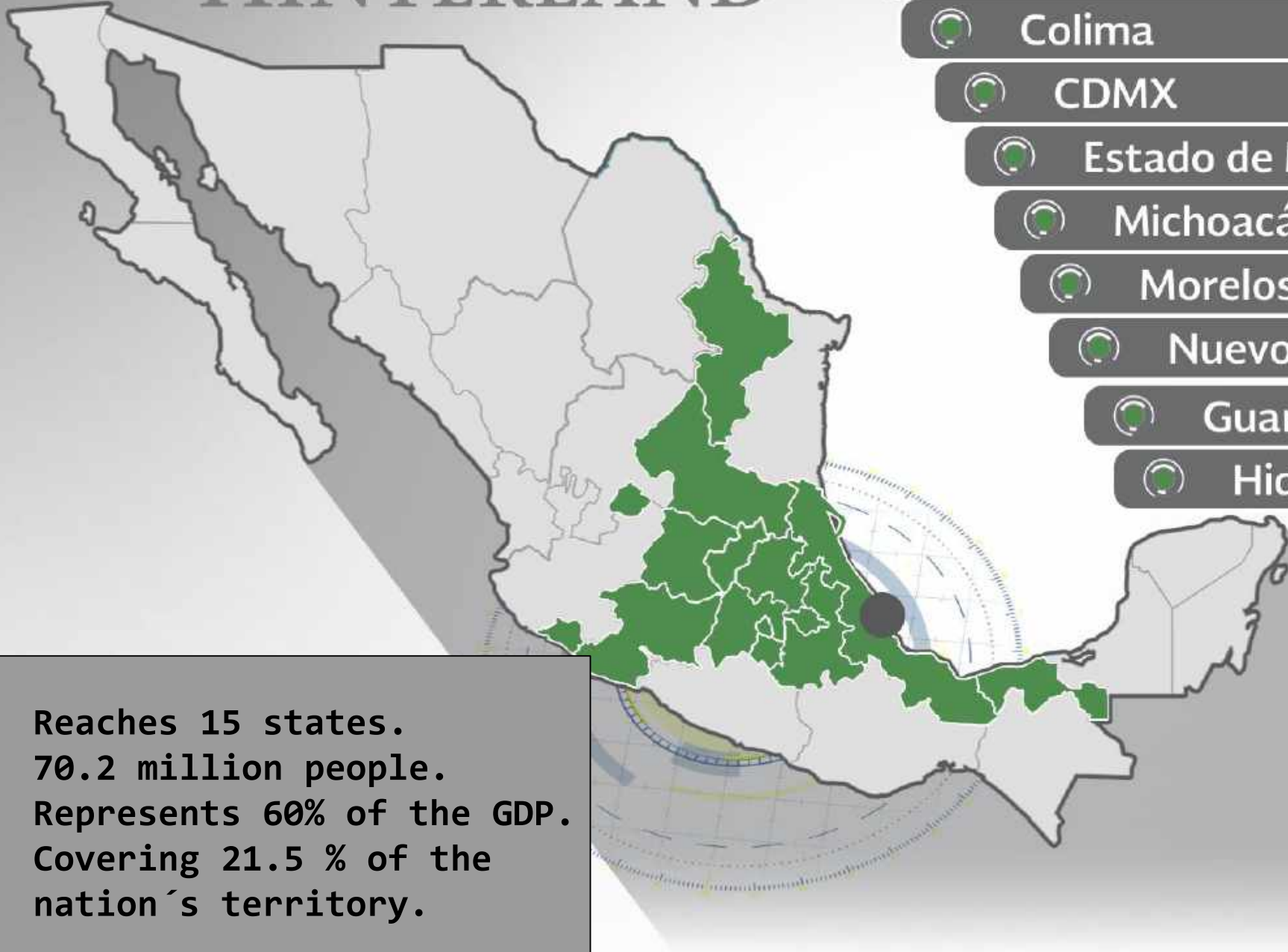
Aguascalientes

Colima

CDMX

Estado de México

Michoacán

Morelos

Nuevo León

Guanajuato

Hidalgo

Puebla

Querétaro

S.L.P.

Tabasco

Tlaxcala

Veracruz

(FORELAND)
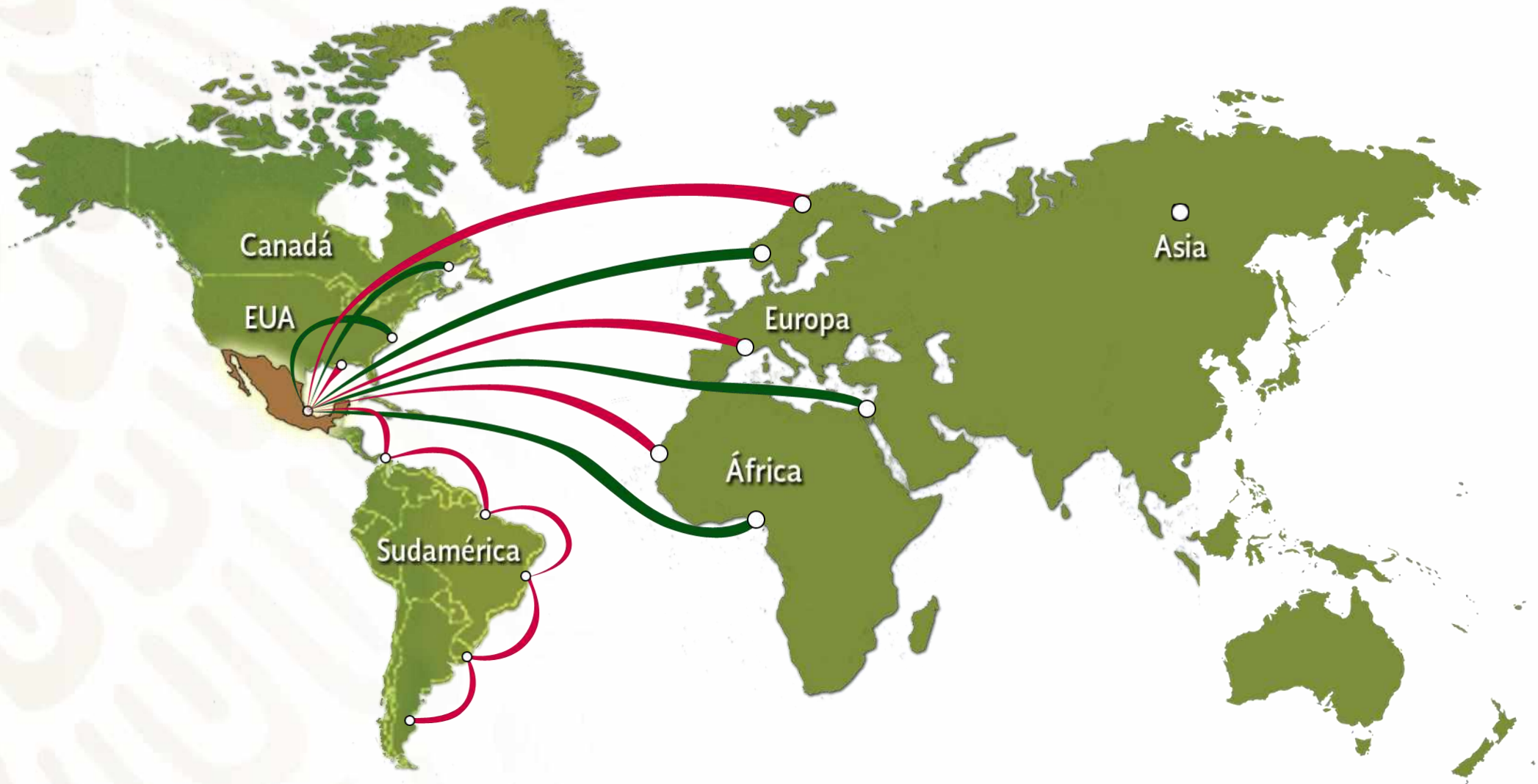
HIGHWAY CONNECTIONS

Highway	km
Veracruz – Puebla	281
Veracruz – D.F.	405
Veracruz – Querétaro	605
Veracruz – Silao	742
Veracruz – Aguascalientes	899

RAILWAY CONNECTIONS

City	Railway (Km)	Time (Hrs)
Puebla, Puebla	312.3	13
Tlaxcala, Tlaxcala	312.3	12
México, D.F.	441.8	20
Pachuca, Hidalgo	427.4	36-48
Querétaro, Qro.	664.1	60
Monterrey, N.L.	1372.1	104
Guanajuato, Gto.	815.3	80
San Luis Potosí, SLP	856.1	84
Morelia, Michoacán	883.8	72

Ferromex
Ferrosur
Kansas City Southern

DOUBLE STACK

THREE LEVEL

HAVING MORE THAN 27 SHIPPING LINES AND 54 MARITIME ROUTES

Containers

Vehicles

Break Bulk

Mineral Bulk

Agro Bulk

Liquid Bulk

POSITIONING THE MAIN LOADS
OF API VERACRUZ AT THE NATIONAL LEVEL:

Place	%	2017
1°	65	**VEHICLES**

1°	50	**AGRO BULK**

1°	55	**CONTAINERS IN THE GULF**

Historical Series of the Movement of Load
1994-2018
(million tons)

Year	Value
1994	6,884,434
1995	6,480,634
1996	9,546,099
1997	9,945,985
1998	12,505,120
1999	13,181,726
2000	14,816,388
2001	15,163,353
2002	15,755,832
2003	16,255,876
2004	16,127,185
2005	17,121,944
2006	18,569,268
2007	18,083,662
2008	18,375,259
2009	17,282,744
2010	18,819,061
2011	21,089,849
2012	22,441,510
2013	22,335,295
2014	21,209,613
2015	23,169,346
2016	24,499,237
2017	27,802,646
2018	28,974,383

421%

Historical Series of the Teu's Movement *
1994-2018

*TEU (Twenty Equivalent Unit)

469 %

Year	TEU
1994	43,733
1995	88,449
1996	107,919
1997	115,845
1998	179,997
1999	247,673
2000	301,960
2001	354,319
2002	417,534
2003	488,474
2004	483,263
2005	539,338
2006	526,906
2007	642,249
2008	598,677
2009	385,954
2010	583,736
2011	741,279
2012	875,794
2013	748,666
2014	680,325
2015	755,998
2016	770,729
2017	1,032,692
2018	1,176,253
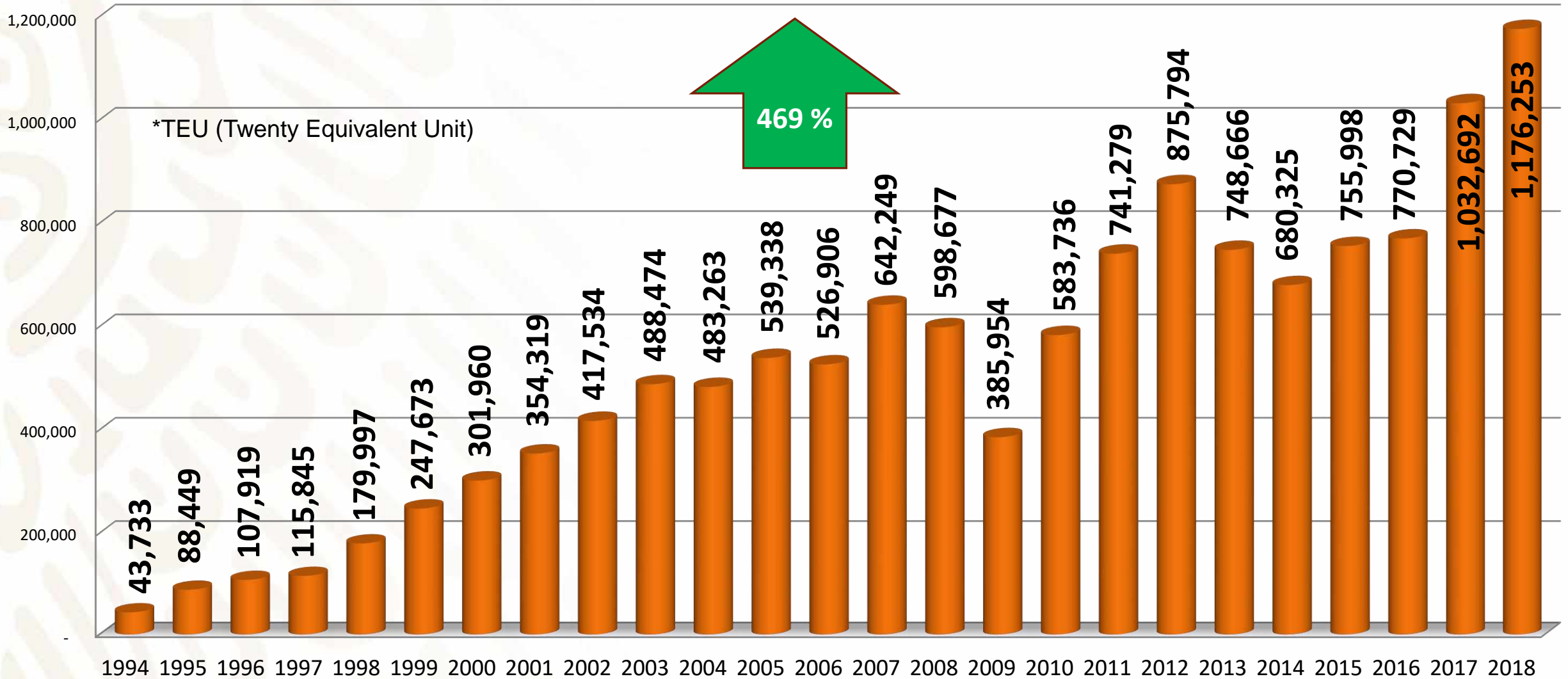
Historical Series of Vehicle Movement 1994–2018

Year	Value
1994	43,733
1995	88,449
1996	107,919
1997	115,845
1998	179,997
1999	247,673
2000	301,960
2001	354,319
2002	417,534
2003	488,474
2004	483,263
2005	539,338
2006	526,906
2007	642,249
2008	598,677
2009	385,954
2010	583,736
2011	741,279
2012	875,794
2013	748,666
2014	680,325
2015	755,998
2016	770,729
2017	1,032,692
2018	1,016,961

2,743 %
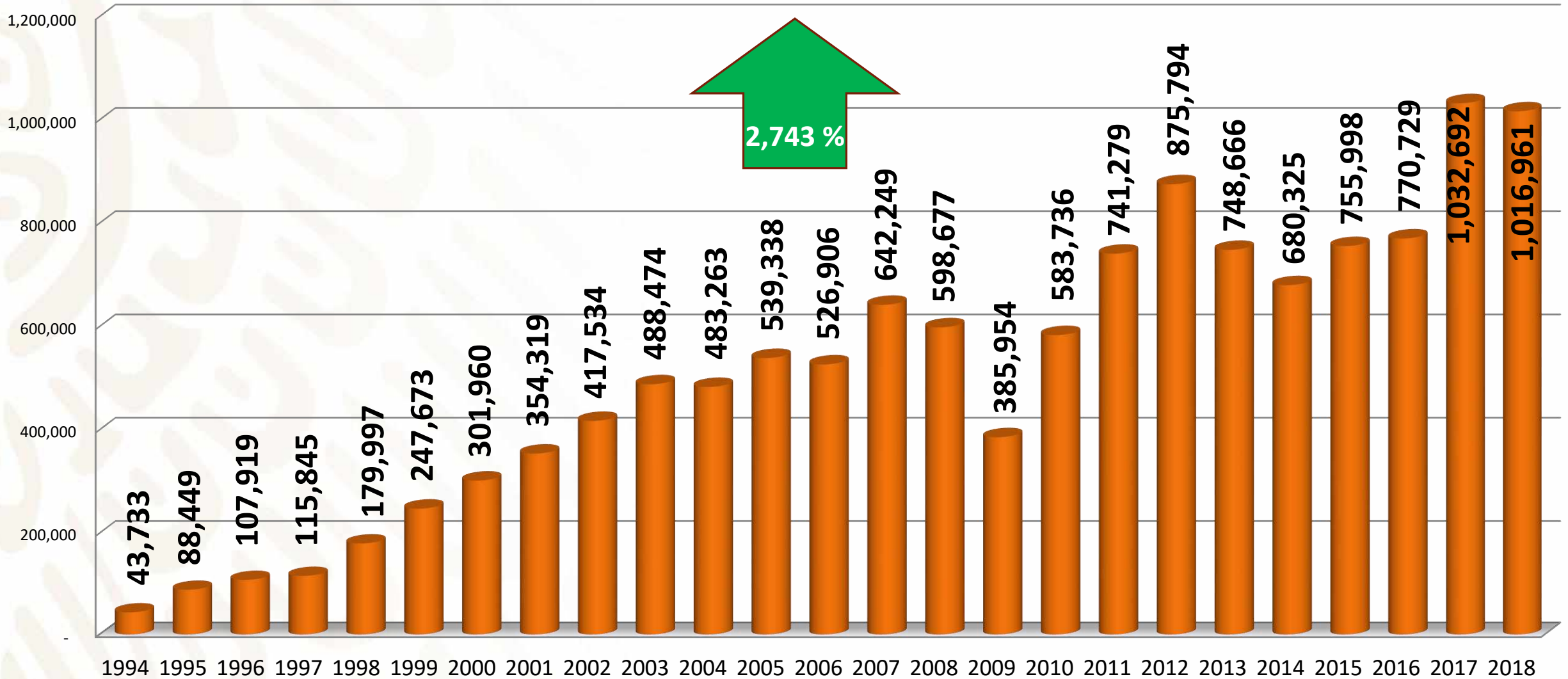
COMMERCIAL CARGO VOLUME 2018
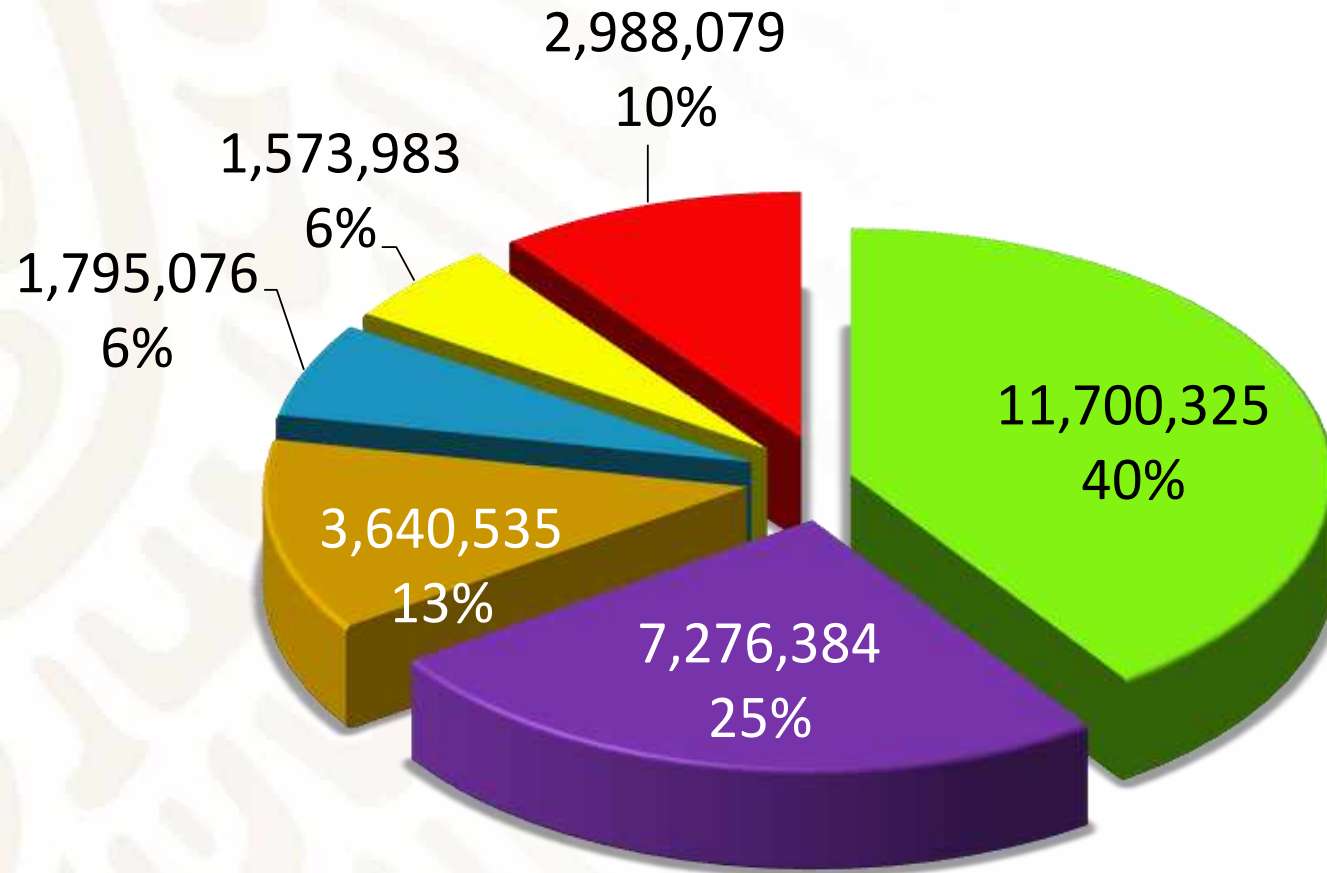
- Contenerized — 1,176,253 Teu´s.
- Agro Bulk
- Mineral
- Break Bulk
- Vehicles — 1,016,961 Units
- Liquid Bulk

2,988,079 10%
1,573,983 6%
1,795,076 6%
11,700,325 40%
3,640,535 13%
7,276,384 25%

Total 2018: 28'974,383 Tons

COMMERCIAL CARGO MOVEMENT
JANUARY – DECEMBER 2017 - 2018

Total Tones	
2018	28,974,383
2017	27,802,646
Final Balance	1,171,737

	CONTAINER	AGRO BULK	MINERAL BULK	BREAK BULK	VEHICLES	LIQUID BULK
2018	11,700,325	7,276,384	3,640,535	1,795,076	1,573,983	2,988,079
2017	11,074,035	7,494,541	2,999,487	1,884,128	1,598,898	2,751,556
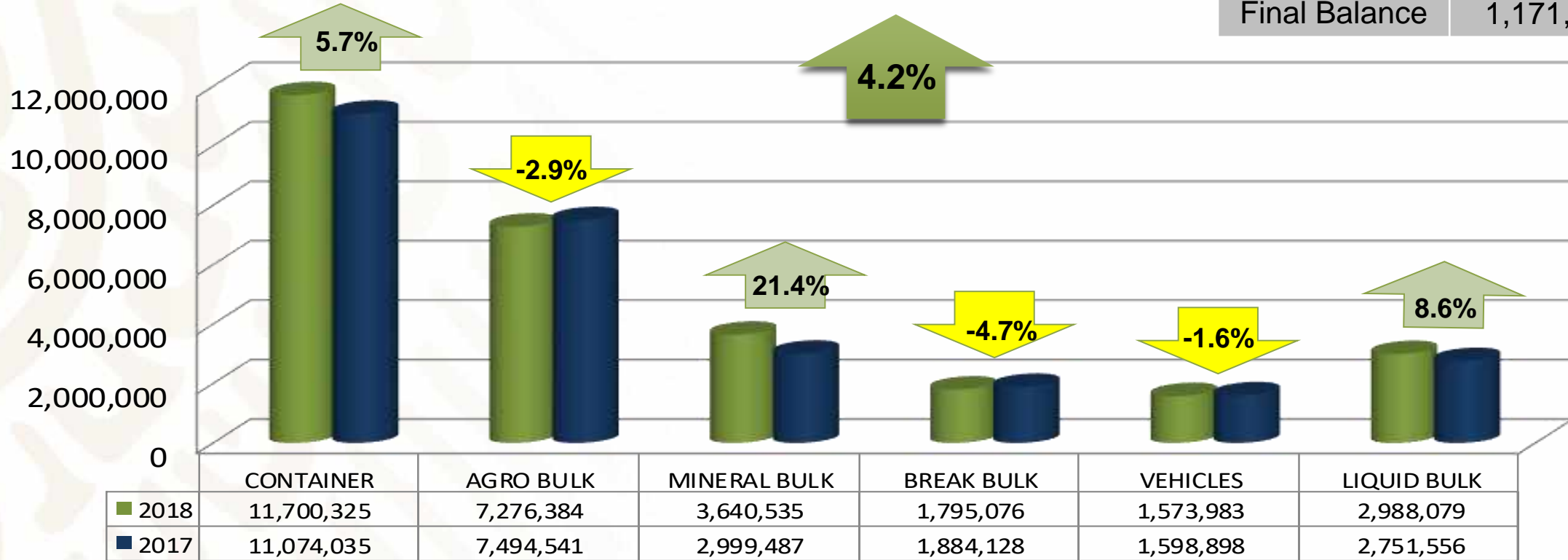
Teu´s	
2018	1,176,253
2017	1,117,304

5.3%

Vehicles (Units)	
1,016,961	2018
1,032,692	2017

-1.5%

COMMERCIAL CARGO MOVEMENT SEPTEMBER 2018 – 2019

Total Tones	
2019	21,433,854
2018	21,654,345
Final Balance	220,491

	CONTAINER	AGRO BULK	MINERAL BULK	BREAK BULK	VEHICLES	FLUIDS AND HYDROCARBONS
2019	8,452,887	5,541,209	2,027,634	1,370,895	1,167,709	2,873,520
2018	8,688,637	5,167,724	3,003,653	1,362,543	1,217,621	2,214,168

Chart percentages: CONTAINER -2.7, AGRO BULK 7.2%, MINERAL BULK -32.5%, -1.0% (total), BREAK BULK 0.6%, VEHICLES -4.1%, FLUIDS AND HYDROCARBONS 29.8%
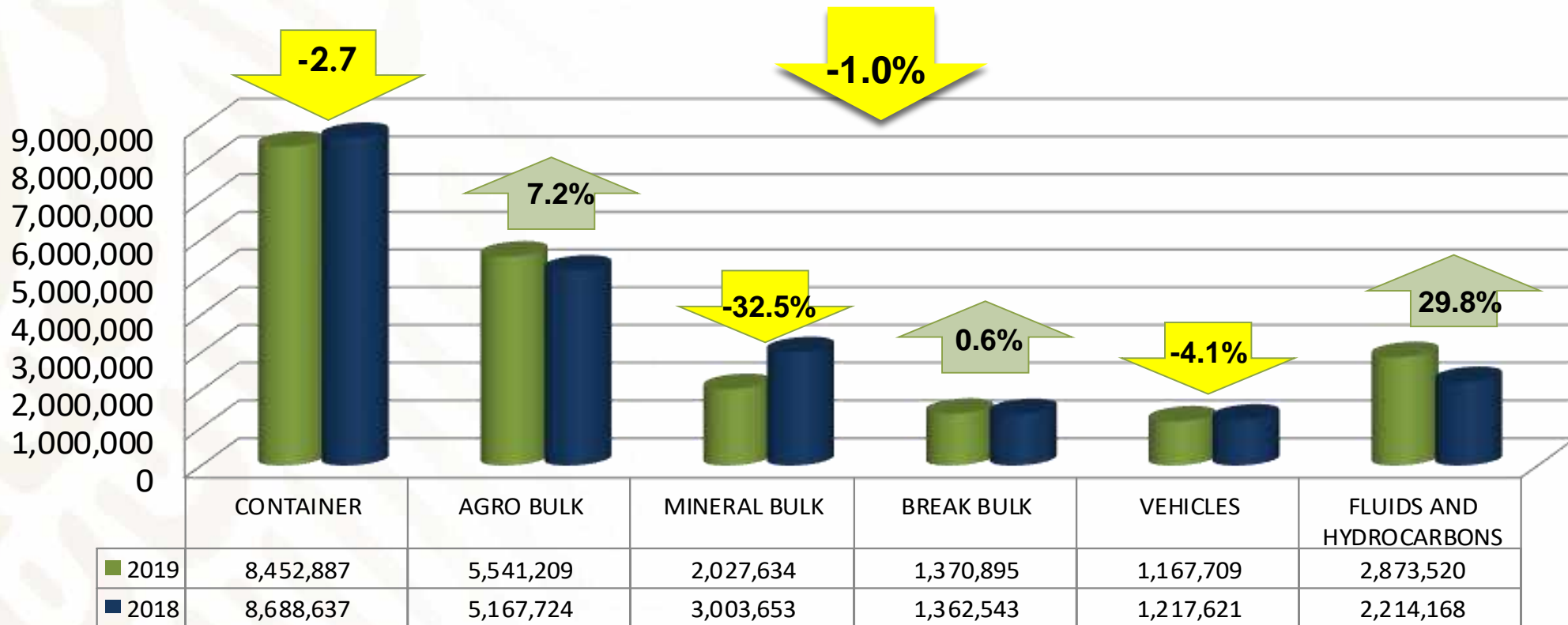
Teu´s	
2019	861,064
2018	866,964

0.7%

Vehicles (Units)	
2019	755,266
2018	791,746

-4.6%

CURRENT PORT DIAGRAM

Cemento

ICAVE

7
8
7
6
5
4

Turning Basin

500 m.

Depth 16 m (52.06")

200 m

2
1

"T" Dock

18 Docking Positions.		
Storage Surface:		
API	600,000 m2	
Port Companies	1,275,435.33 m2	
Depth	**m**	**Ft**
Muelles	8 - 13	26 – 43
Dársena	16	52

MAIN FACILITIES IN THE PORT

Type of Cargo	Port Compánies	Name
General Cargo	4	RICSA GOLMEX CIF SEMAVE
Bulk Cargo	4	CARGIL TMV TCE GRAMOSA
Automoviles	2	CPV SSA
Containers	3	ICAVE CICE PINFRA
Mineral Cargo	3	APASCO SEPSA OPEVER
Fluids	3	VOPAK Excellen Sea & Land Logisitcs IENOVA
Astillero	1	TNG
Oil	1	PEMEX

SECURITY AND ACCESS TO THE PORT

Daily goes into the port:
- 20,800 people
- 4,200 units

✓ **317 private security elements for Port Protection.**

24 hours Close Circuit TV operation, with more than 275 FHD cameras, turnstiles, metal detectors, X ray, surveillance patrols, Speedboat patrol.

SECURITY AND ACCESS TO THE PORT

PORT PROTECTION- RESCUE & FIRE EXTINCTION CENTER

Equipment & personal:
- 6 especialized units for emergencies.
- 16 Fireman and 2 Paramedics.

- Annual drills with the Port Community
- Training in the use and handling of fire extinguishers

SECURITY AND ACCESS TO THE PORT

CARGO ENTRY & EXIT

Daily operations by railway:
- 450 railway cars for Imported cargo.
- 150 railway cars for Export cargo.

Only Port with X ray equipment to scan containers loaded on the railway and 9 ICIS (Integrated Container Inspection System) gamma rays to scan the 100 % of the cargo that comes through the port.

Some Actions to Streamline the Port operations

QUALITY BRAND AT THE POR OF VERACRUZ

WHAT IS "QUALITY BRAND"?
It is a methodology implemented by the Port Administration since 2010 and its objective is:

- Detect process inefficiencies in the cargo handling, during its time in the port
- To decrease time and cost
- Encourage a better use of the informatics technologies (paperless Port)
- Increase the Port Competitiveness

WHO IS INVOLVED?

- ✓ Authorities
- ✓ Port Companies
- ✓ Shipping Lines
- ✓ Customs Agents

- ✓ Services Suppliers
- ✓ Railway Companies
- ✓ Trucking Companies

It was first implemented on CONTAINERIZED CARGO
And in 2014 it was implemented on VEHICLES

CALIDAD PUNTUAL
PUERTO DE VERACRUZ
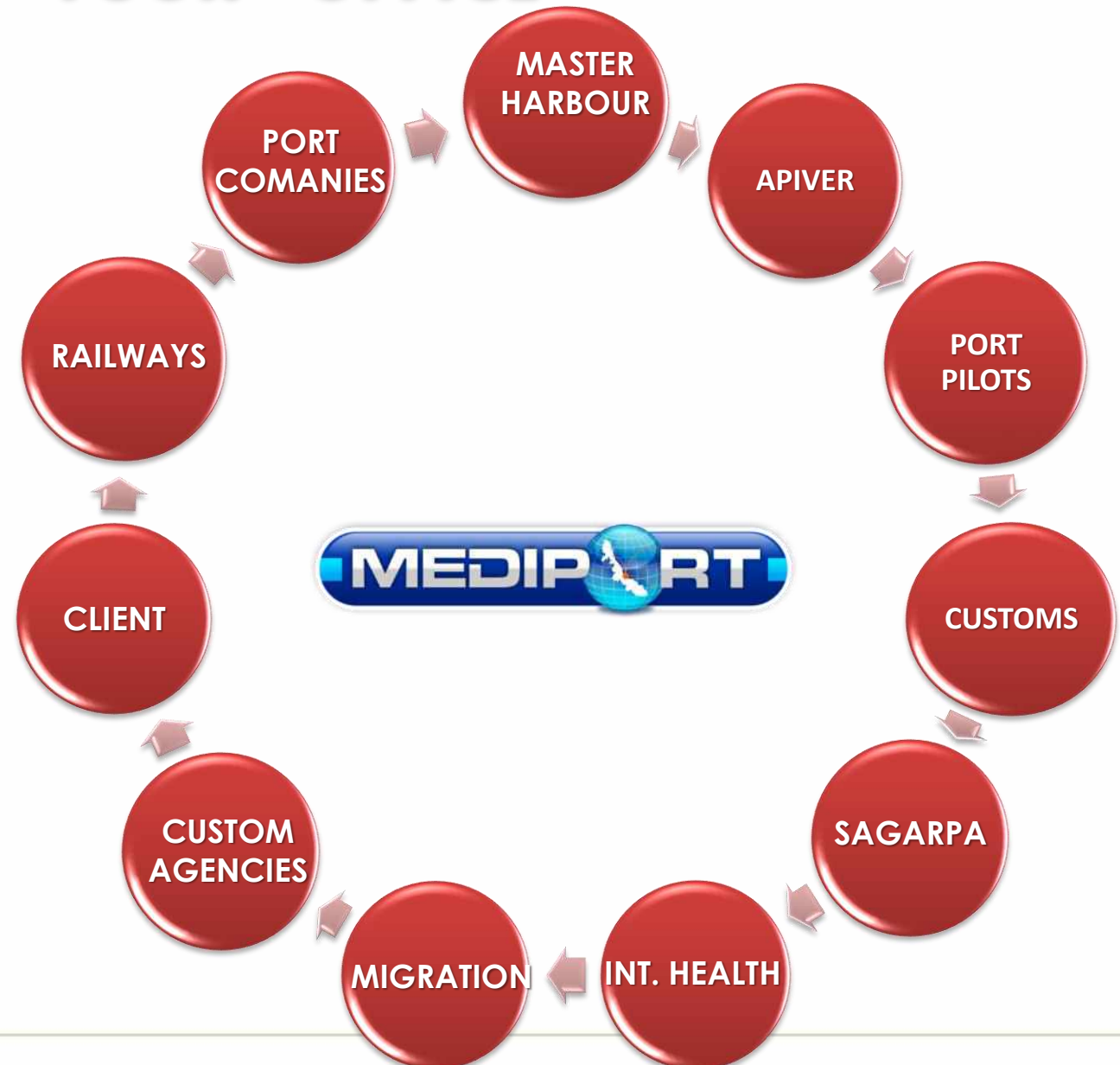
PORT SINGLE WINDOW – MEDI-PORT
THE PORT IN YOUR OFFICE

Veracruz has a software developed by this entity called
MEDI-PORT, serve as the Port Single Window and allows the integration of the logistic chain players, achieving to simplify, accelerate and provide certainty to the Port procedures.
.

PAPERLESS PORT PLATAFORM
ELECTRONIC PAPERWORK ANNUAL SUMMARY

- ✓ **Vessel Services**
- ✓ **Cargo Services**
- ✓ **Port Services**
- ✓ **Access Control**
- ✓ **Customs**
- ✓ **Master Harbor**
- ✓ **Int. Health**
- ✓ **Sagarpa**

2009
21,113

2018
213,217
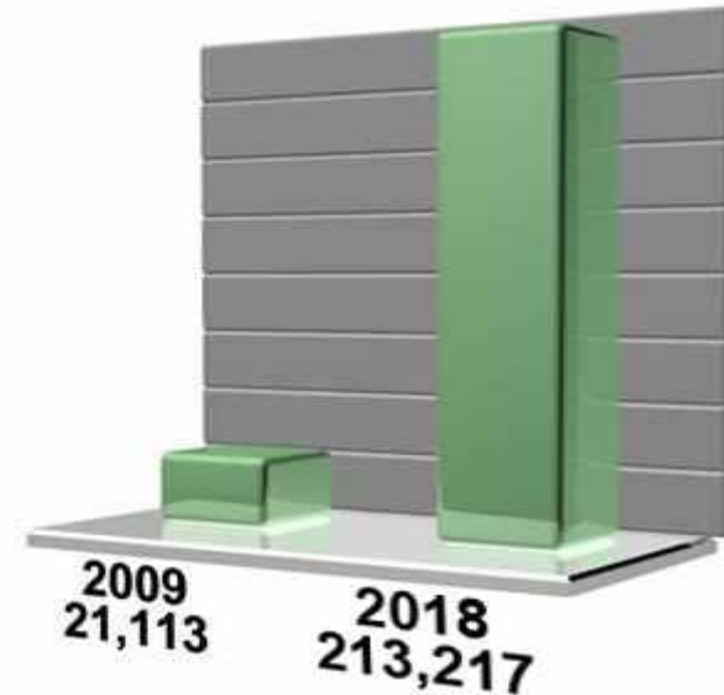
Important savings on paper consumption, time, cost and environmental pollution.

MEDIPORTAPP

✓3 Environmental Management Units (UMA) with a surface of 71 hectares.

✓Reforestation Campaigns in schools, parks and gardens.

✓Mangrove Controlled Reproduction along with trees and other plants in APIVER´s nursery home. In the last 8 years there has been more than a million seeded, reproduced and donated trees.

Port of Veracruz Modernization

Port Boulevard

Transport Logistic Attention Center (CALT)

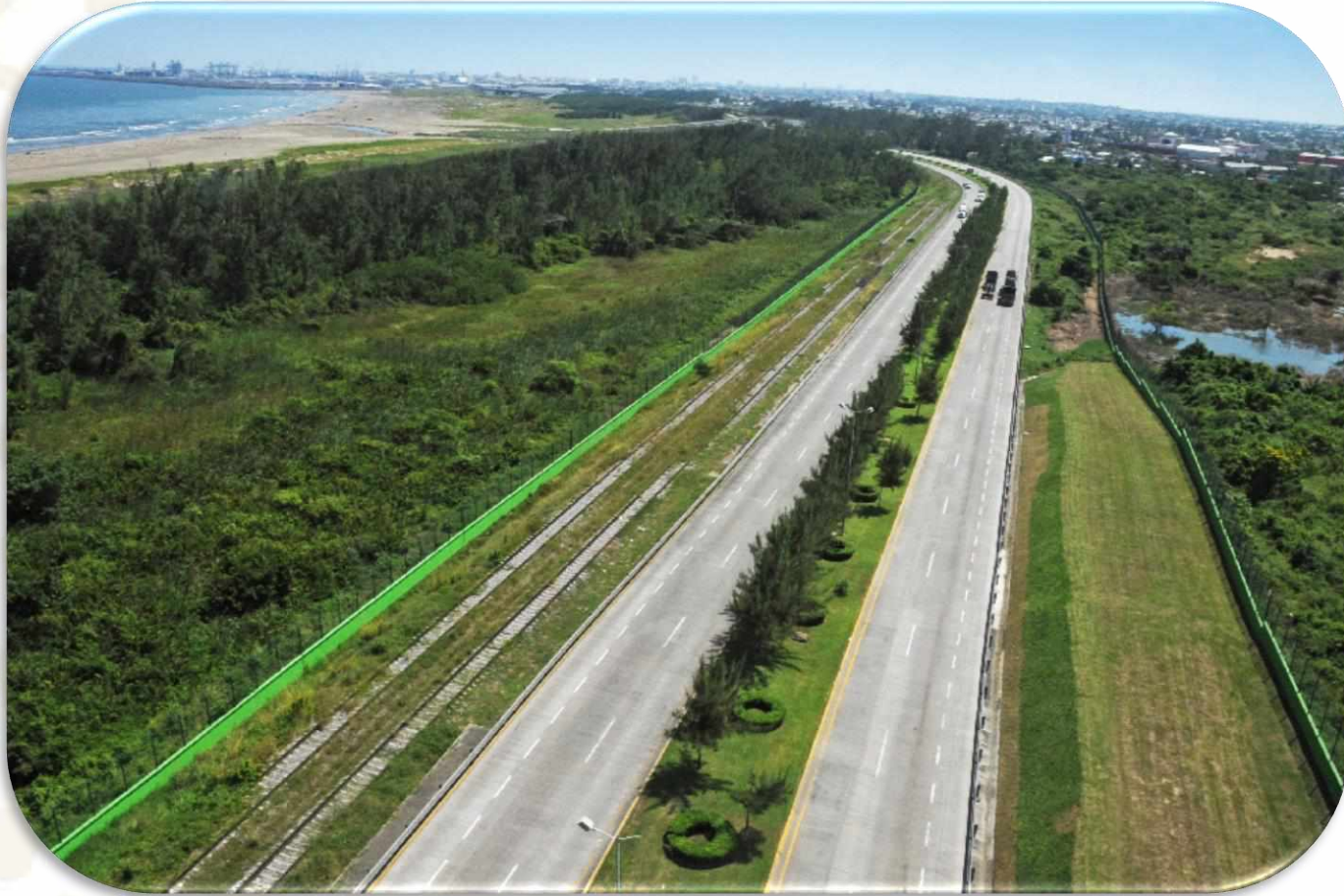**Logistic Activities Zone (ZAL)**

Railway Bypass to Santa Fe

Port of Veracruz Modernization

Port of Veracruz Modernization

PORT BOULEVARD

PORT BOULEVARD

Bounded and exclusive road access for all the trucks that enters or leaves the Port, it has 7.5 km from the port to the Cardel-Xalapa highway.

Transport Logistic Attention Center (CALT)

TRANSPORT LOGISTIC ATTENTION CENTER (CALT)

✓ **Current Capacity: 650 trucks**

✓ **Second stage: 1,000 trucks**

✓ **Service Areas (bathrooms, dinners and showers.**

✓ **Avoids constant and unnecessary movement of trucks, reducing the pollutant emissions and traffic jams.**

SECURITY AND ACCESS TO THE PORT

Database with more than:
- 60,400 drivers
- 50,000 trucks

Trucking daily entrace average:
- From 2,400 to 3,000 SPF units (depending the day)